

OPENING
NEW OPPORTUNITIES

2020 Exhibitor Information

March 2–3, 2020

vinexponeewyork.com

VINEXPO
NEW YORK

VINEXPO
THE WORLD OF WINE & SPIRITS

EXHIBIT WITH EASE

Strategically located in the heart of the US wine & spirits business:

Manhattan
Javits Convention Center
March 2 – 3, 2020

ALL EXHIBIT SPACE OPTIONS INCLUDE:

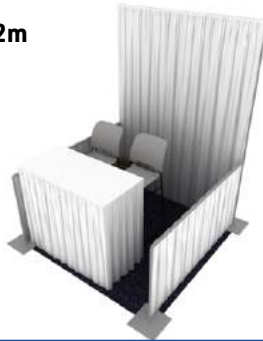
- Glasses and porter service
- Ice
- Spittoon(s)
- Exhibitor listings in event guide, event website & mobile app
- Exhibitor badges
- Complimentary visitor invitations

PLUS ACCESS TO:

- Online exhibitor education program produced by the Wine Business Institute at Sonoma State University
- On-site importer to help facilitate transactions at the event
- One to Wine Meetings - complimentary business matchmaking service

CLASSIC LEVEL \$2,995

2m x 2m



BUSINESS LEVEL \$6,000

2m x 2m



PREMIER LEVEL \$11,000

2m x 4m



PAVILION \$36,000

24m²
(4m x 6m)

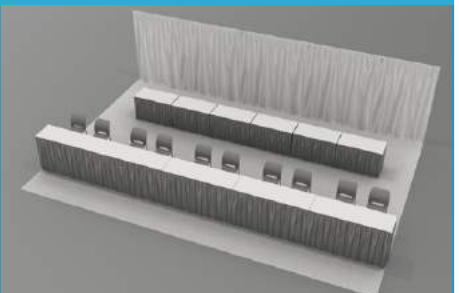


Minimum of 24m² for 6 - 2m x 2m stands

WOW! WORLD OF ORGANIC WINES \$2,995



RAISE YOUR SPIRITS \$2,995



RAW SPACE OPTIONS

Peninsula (open 3 sides \$525 m²)

Island (open 4 sides \$540 m²)

Minimum of 24m²

Raw Space Prices Include:

- Space only, no shell scheme, furniture or material handling
- Exhibitor badges
- Complimentary visitor invitations

For turnkey stand and raw space details and pricing please reference the Vinexpo New York 2020 Exhibit Space Contract.

vinexponeويورك.com/exhibit

MORE TESTIMONIALS...

Vinexpo New York provides the ability to meet with prospective winery partners from around the world in a very comfortable and unhurried environment. I've met a number of good prospects.

- *Michael Gelven, CEO, Wine Pirates/WP Wine Imports Inc.*
2019 ATTENDEE

"An amazing wine experience conveniently located under one roof. I liked the opportunity to meet wine makers and explore new wines."

- *Beth Binder*
Managing Director
Winston-Salem Wine Market
2019 ATTENDEE

"We were once again delighted with the caliber of buyers and the number of appointments that we had. Thanks to services like One to Wine Meetings, and our own extensive planning before the exhibition, we had two days jam-packed with fruitful meetings, which was a good problem to have! I'm glad we returned this year. It was well worth it, and we have already started planning for Vinexpo New York 2020."

- *Lientjie McLachlan*
Head of Marketing & Sales Robinson and Sinclair
2018 & 2019 EXHIBITOR

"We exhibit at Vinexpo New York because we are investing a great deal in the US and believe we have the right brands for the market, making Vinexpo New York the event where we should exhibit. We met a lot of distributors, importers, and retailers from New York, New Jersey, and the North East. We also had meetings with buyers from Texas, California, and Chicago. We took advantage of One to Wine Meetings to set up our meetings in advance. The event was quite crowded with a lot of great energy."

- *Anthony Lagiere*
Sales Director - Bernard Magrez
2018 & 2019 EXHIBITOR

"It was so wonderful to see the exhibition's growth this year – there were even more customers and more large retailers. We were so pleased. There's really no doubt about it we will be coming back."

- *Cedric Duquenoey*
Sales Director - LGI Wines
2018 & 2019 EXHIBITOR

"The most important part of Vinexpo New York is the quality of buyers - geographically ranging from California to the East Coast."

- *Daniel Greathouse*
President Heidelberg Vineyards
2019 EXHIBITOR

Vinexpo New York has a good representation of producers and is easy to navigate.

- *Kevin Rapp, CEO*
Rapp Wine
2018 & 2019 ATTENDEE

"At Vinexpo New York, I have the opportunity to taste obscure varietals that I'm not familiar with and meet producers I'm not familiar with, which is really great. People are very enthusiastic to show off their wines."

- *Yannick Benjamin, Sommelier - University Club*
2019 ATTENDEE

PARTNERS

Wine Spectator MHW >>>



A GLOBAL EVENT

Join wine and spirits producers from around the world at Vinexpo New York.

Countries represented include:

Albania | Argentina | Australia | Austria | Brazil | Canada | Chile | Croatia | Czech Republic
France | Germany | Greece | Italy | Japan | Kosovo | Moldova | New Zealand | Portugal
Republic of Serbia | Romania | Russia | Slovenia | South Africa | Spain | Sweden | Switzerland
United Kingdom | Uruguay | United States

Book Your 2020 Stand

CONTACT US!

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